

P. O. Box 2143
Main Post Office
Washington, D.C.

3 January 1964

STATINTL

[REDACTED]

Dear Bob,

As I'm sure you are aware by now, we are in the process of amending the delinquent responses to the proposals noted in your recent list. Please accept my apologies for not providing you with timely written information regarding their status.

Following is an item-by-item breakdown of their situation at present:

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a. P-313A, Zoom Lens. This proposal is now under the cognizance of [REDACTED]. Development of zoom lenses continues to be of interest; however, it is understood that this particular development is being supported by another sponsor. In the near future it is probable that specific, realistic, performance requirements will be generated for our particular applications of zoom lenses. At that time, a review of the status of your interest and developments in this field will be made, and, if appropriate, you will be tendered an RFP. There is no intention of supporting your current proposal at this time.

STATINTL

b. P-313, Zoom Enlarger. [REDACTED] is also the evaluator of this proposal. The requirement for this enlarger was believed to be satisfied by a modest proposal for an autofocus system. It will generally be the case in the future that the component under development (in this case the zoom-lens) must be proved before a contract for the entire system will be considered. Due to the cost of this proposal it is not anticipated that there will be interest in its present form. There is, however, continuing interest in high-performance variable ratio enlargers; should specific requirements beyond our present capabilities become apparent, [REDACTED] will be considered as a potential recipient of an RFP.

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c. P-337, Variable Width Film Reader. The status of this proposal was transmitted by letter from [REDACTED] dated 11 December 1963.

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[REDACTED]

d. P-372, P-378, P-378A and P-431. The status of these proposals was transmitted by letter from [REDACTED] to yourself, dated 6 December 1963.

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e. P-377, Point Transfer Device. This proposal was evaluated by the undersigned. There are numerous reasons why a different proposal was accepted for the accomplishment of this development. Several of the ideas presented in your proposal were unique, and appeared to have real merit in overcoming some of the knotty mechanical problems inherent in the requirements; however, certain fundamental aspects of the proposed system were not felt to be competitive with those of the accepted proposal.

f. P-381, Reseau Printer. The status of this proposal was transmitted by letter from [REDACTED] dated 21 June 1963. A copy of this letter is attached.

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I believe this covers the status of all the proposals about which you inquired. I am sure you will find our responses to be more timely in the future, however, should we again be guilty of such oversight, do not hesitate to ask for a statement.

We wish you and your company a prosperous New Year.

Sincerely yours,

STATINTL

[REDACTED]

Enclosure: A/S

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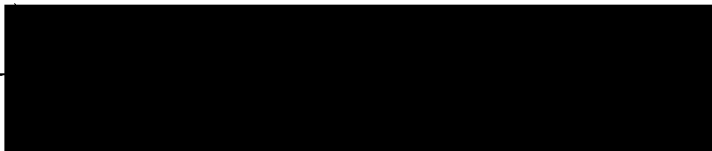
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1. Please determine:

1. The NPIC proposal #
2. How the proposal arrived here
(person responsible) (OL)
3. What action has been taken, if
any
4. ^{location of} Copy of proposal and its evaluation

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2. We expect to reply to  on
each of these items as soon
as possible.

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